#### v.certs



## just the facts.

NCFE Level 1 Technical Award in Business and Enterprise
NCFE Level 2 Technical Award in Business and Enterprise
NCFE Level 3 Applied General Certificate in Business and Enterprise

(Level 1: 603/0835/7, Level 2: 603/0838/2, Level 3: 601/8908/3)

V Certs are a suite of high quality technical qualifications which are appropriate for pupils who are motivated and challenged by learning through hands-on experience and through content which is concrete and directly related to those experiences.

#### Level 1 and Level 2

The NCFE Level 1 and Level 2 Technical Awards in Business and Enterprise are designed to provide pupils with the skills, knowledge and understanding of the functions of business, data analysis, the importance of influence from the external environment and the characteristics of being an entrepreneur.

#### Level 3

The NCFE Level 3 Applied General Certificate in Business and Enterprise is designed for pupils who want to study business and enterprise at a higher level. The qualification enables pupils to develop their skills, knowledge and understanding in the Business and Enterprise sector. Applied general qualifications are rigorous, advanced qualifications that enable pupils to develop subject-specific and transferable skills, which facilitate their progression on to higher learning.

**Remember:**V Certs feature
in Progress 8

#### What will your pupils do?

#### Level 1 and Level 2

- Understand what needs to be included in a business plan.
- Explore market research, analysis and the marketing mix.
- Learn how businesses are organised and people are employed.
- Produce and use financial data for a business plan.
- Form a business plan for an idea.

#### Level 3

- Understand how to start a business/enterprise and the importance of planning.
- Use and understand research and analysis methods
- Explore marketing and promotion.
- Understand management of people and operations
- Produce and understand a financial plan.
- Produce a business plan.
- Evaluate a business plan.

#### Qualification overview

The NCFE Level 1 and Level 2 Technical Awards in Business and Enterprise are aimed at 14 – 16 year olds studying the Key Stage 4 curriculum who are interested in any aspect of business and enterprise. They're an alternative to a GCSE and offer equivalent levels of rigour and challenge.

To make teaching classes of mixed of ability easier, the level 1 and level 2 qualifications reflect each other in content but are pitched at different levels in language and expectation. As the external assessment spans both levels, if a pupil sits the exam for a level 2 qualification, but later needs to transfer to a level 1, they won't have to sit a different assessment.

The NCFE Level 3 Applied General Certificate in Business and Enterprise is aimed at pupils aged 16-19 in schools and colleges but is also accessible for learners post-19.

Qualification Title	NCFE Level 1 and 2 Technical Award in Business and Enterprise	NCFE Level 3 Applied General Certificate in Business and Enterprise
Qualification number (QN)	Level 1 - 603/0835/7 Level 2 - 603/0838/2	601/8908/3
Total Qualification Time (TQT)	182	540
Guided Learning Hours (GLH)	120 plus 2 hours for the external assessments	360 plus 2 hours for the external assessment
Fee	£51.00	£102.00
Performance Tables	2019*	2019*
Entry Guidance	There are no specific recommended prior learning requirements for these qualifications.	There are no specific recommended prior learning requirements for this qualification.

<sup>\*</sup>Performance Table data is pending the latest Department for Education release, please see our website for more details.

#### Qualification structure and how to achieve

To be awarded the NCFE Level 1 or Level 2 Technical Award in Business and Enterprise, pupils are required to successfully complete six mandatory units for each qualification. Pupils must also achieve a minimum of a 'Pass' in the external assessment.

Level 1 and Level 2	
Unit 1 - Starting a business or enterprise	Internally assessed and externally assessed
Unit 2 - Market research and analysis	Internally assessed and externally assessed
Unit 3 - People, operations and recruitment	Internally assessed and externally assessed
Unit 4 - Finance for business and enterprise	Internally assessed and externally assessed
Unit 5 - Produce a business plan for a business or enterprise	Internally assessed
Unit 6 - Evaluate a business plan	Internally assessed

#### Qualification structure and how to achieve (continued)

To be awarded the NCFE Level 3 Applied General Certificate in Business and Enterprise, pupils are required to successfully complete seven mandatory units. Pupils must also achieve a minimum of a 'Pass' in the external assessment.

Level 3	
Unit 1 - Starting a business/enterprise	Internally assessed and externally assessed
Unit 2 -Research and analysis methods for business and enterprise	Internally assessed and externally assessed
Unit 3 - Marketing and promotion for business and enterprise	Internally assessed and externally assessed
Unit 4 - Management of people and operation for business and enterprise	Internally assessed and externally assessed
Unit 5 - Finance for business and enterprise	Internally assessed and externally assessed
Unit 6 - Produce a business plan for a business/ enterprise	Internally assessed
Unit 7 - Evaluate a business plan for business/ enterprise	Internally assessed

#### **Extras**

With an NCFE V Cert, you also have access to some great supporting materials such as:

- **Parent Packs** which bust the jargon and explain the qualification for parents.
- **Career Cards** that let you know exactly where the qualification could lead your pupil.
- Assessment Checking Service which gives you the opportunity to have your assessments checked by an occupationally competent person.

#### What's next?

Pupils who achieve the NCFE Level 2 Technical Award in Business and Enterprise could progress to level 3 qualifications and A Levels such as:

- NCFE Level 3 Applied General Certificate in Business and Enterprise
- A Level Business.

Pupils who achieve the NCFE Level 3 Applied General Certificate in Business and Enterprise could progress to degree courses including:

- Management studies
- Business studies
- Marketing
- Accounting/Finance
- HR
- Economics
- Politics.

#### Why choose NCFE?



## Our qualifications We work with schools, colleges and employers to ensure our qualifications meet the needs of pupils and are fit for purpose.



### Supported by employers Our qualifications are supported by employers.



# Our customer commitment We're the only Awarding Organisation to have been included in the Top 50 Companies for Customer Service for 3 consecutive years.